

Message Text

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PAGE 01 LAGOS 00429 181652Z

60

ACTION EB-11

INFO OCT-01 AF-10 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 L-03 SPC-03 DRC-01 /049 W

----- 015885

R 181041Z JAN 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 2435

INFO AMEMBASSY KINSHASA

AMEMBASSY NAIROBI

AMCONSUL CASABLANCA

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CASABLANCA FOR RCAA

E.O. 11652: N/A

TAGS: ETRN, NI

SUBJECT: CIVIL AVIATION: PAN AMERICAN FREQUENCIES

1. IN JANUARY 17 CONVERSATION LEGRO, PAN AMERICAN REP
IN LAGOS, REVIEWED WITH US PANAM'S RENEWED EFFORTS TO ASK
ONE MORE (ROUND TRIP) FREIGHT FREQUENCY BETWEEN NEW YORK AND
LAGOS (AND ONWARD TO NAIROBI OR KINSHASA).

2. PANAM NOW HAS 3 PASSENGER FLIGHTS EACH WAY BETWEEN
NEW YORK AND LAGOS (AND ONWARD) ON WHICH IT RESERVES
12 SEATS FOR BENEFIT OF NIGERIA AIRWAYS. ACCORDING TO LEGRO
PANAM IS NOW SELLING THESE SEATS FOR NIGERIA AIRWAYS AND
HAS BEEN FILLING THEM REGULARLY. PANAM INTENDS TO RESERVE
SEATS FOR NIGERIA AIRWAYS ON PROPOSED 4TH PASSENGER FLIGHT
(ALTHOUGH SIMULTANEOUSLY REDUCING 12 CURRENTLY RESERVED
ON THE FLIGHTS) AND TO RESERVE 2 PALLETS FOR NIGERIA
AIRWAYS ON PROPOSED FREIGHT FLIGHT (WE UNDERSTAND 13 PALLETS
IS FULL LOAD).

3. LEGRO SAID THAT HE HAS HAD PRELIMINARY CONVERSATION ON
SUBJECT WITH OBI, CHAIRMAN OF NIGERIA AIRWAYS, AND PUT
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PAGE 02 LAGOS 00429 181652Z

BEFORE OBI FIGURES THAT ESTABLISH "IRREFUTABLY" THAT

BLOCKED SEAT ARRANGEMENT HAS BEEN PROFITABLE TO NIGERIA AIRWAYS AND THAT ADDITIONAL FREQUENCIES WOULD FURTHER INCREASE NIGERIA AIRWAYS' REVENUES. COMMENT: DEPARTMENT WILL RECALL THAT IN EARLIER DISCUSSIONS OF 4TH PASSENGER FREQUENCY ONE OBSTACLE HAD BEEN NIGERIA AIRWAYS' OBJECTION THAT BLOCKED SEAT ARRANGEMENT HAD NOT PROVED PROFITABLE TO NIGERIA AIRWAYS. LEGRO NOTED THAT THIS MAY HAVE BEEN CASE WHEN NIGERIA AIRWAYS HAD RESPONSIBILITY FOR SELLING THESE SEATS BUT SAID THAT OVER PAST MONTHS PANAM HAS MADE POINT OF INSURING THAT THOSE SEATS FILLED. END COMMENT

4. LEGRO IS AWAITING RESPONSE FROM OBI, AND CONSIDERS FAVORABLE NIGERIA AIRWAYS; RESPONSE ESSENTIAL TO FMG APPROVAL.

5 . LEGRO DID NOT ASK FOR EMBASSY SUPPORT NOW BUT SAID THAT HE MIGHT DO SO AT LATER STAGE IN LIGHT OF DEVELOPMENTS.
CROSBY

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Message Attributes

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Concepts: AIR SCHEDULES, PASSENGER TRANSPORTATION
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Copy: SINGLE
Draft Date: 18 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
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Disposition Reason:
Disposition Remarks:
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30 JUN 2005

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TAGS: ETRN, NI, US, PANAM, NIGERIA AIRWAYS
To: STATE
Type: TE
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